

# Associate Member Spotlight



IACOA NEWSLETTER

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*President Norma R. Wallis, Livernois Vehicle Development and President Robert Pazderka, The Armored Group*

## Layers of Armor:

## The Armored Group and Livernois Vehicle Development Form Strategic Alliance

The Armored Group, known for their full line of commercial armored vehicles, is pleased to announce a strategic alliance with Livernois Vehicle Development, (LVD) an advanced engineering

product development partner for automotive manufacturers

like Ford and General Motors, truck builders like Navistar as well as a variety of specialty (body) builders to enhance



the largest, full-line commercial armored vehicle company in the United States. The alliance of these two companies combines 50 years of expertise; 20 years of armored vehicle sales, marketing and product development expertise contributed from The Armored Group's President, Robert Pazderka and 30 years of engineering and manufacturing expertise supplied by Livernois Vehicle Development's President, Norma R. Wallis. The Armored Group and the LVD synergy not only strengthens the

largest, full-line commercial armored car company in the United States, but also establishes The Armored Group as a Tier 1 supplier to automobile manufacturers, including

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## Layers of Armor

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Ford Motor Company, General Motors, and others. The addition of nearly 300,000 square feet manufacturing space now joins six other manufacturing locations that span five countries worldwide. This ensures the best accommodations for regional clientele, simplified delivery, competitive market pricing and accurate production delivery schedules.



The Armored Group's success can be largely attributed

to President Robert Pazderka's communication with clientele, comprehension of his client's needs and requirements, subsequently finding a way to fulfill their requests. He remains incessantly conscious to cutting-edge materials and technology; as well as maintaining a relentless approach in his pursuit of maximum defense to ultimately providing enhanced protection on his vehicles from every angle.



World's Largest CIT truck

Over the years, The Armored Group has been a leading supplier for Cash-In-Transit vehicles and manufacturing vehicles for law enforcement, SWAT, military and worldwide government agencies. The Armored Group began with a humble beginning in 1992 producing products for a single client, with the primary focus specifically on Cash-in-Transit (CIT) vehicles. The main objective was to regard each client with the highest level of respect by manufacturing dependable protection, and provide the utmost safety in every vehicle built. Individual needs were also considered as each client had unique requirements that were necessary to fulfill. Through these values the company advanced in a short period of time from a regional industry leader to an international success, outfitting vehicles for the U.S. Army, United Nations, and many foreign governments.

Livernois Vehicle Development, (LVD) brings many significant elements that reinforce The Armored Group's previous achievements in armored vehicle operations. Livernois Vehicle Development, (LVD) has been a leader in the transportation industry, by providing engineering and manufacturing support to diverse clientele around the globe. At the helm of the company's success is President Norma R. Wallis, making Livernois Vehicle Development, (LVD) and now The Armored Group, a certified



over 300,000 sq ft

Women Owned Business. The company's facilities have manufactured varied forms of light, medium and heavy duty vehicle applications for over 50 years. The company received recognition from the industry with the Global Supplier Excellence Award, for cost, quality and timing achievements. Livernois Vehicle Development's prior certifications also provide a significant contribution to The Armored Group. The company is certified in ISO 9001 and ISO 14001, manufacturing, and environmental compliance, and is ITAR registered.

"We are incredibly excited to collaborate with someone as reputable in the industry as Robert," states President Norma R. Wallis. "Working together with The Armored Group is a synergetic partnership. Combining our knowledge, experience and expertise means reinforcing each company's individual assets. It strengthens our abilities and permits us to reach new markets."

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The Armored Group's joint venture with Livernois Vehicle Development will continue to take on extensive projects from prominent industry clientele. A few years ago, the company (LVD) was chosen to armor Ford Motor Company's Armored Lincoln Program BPS, signifying their success even further as a reputable industry leader. The newly established program developed OEM factory built armored vehicles for the general public. In routinely working for OEM vehicle manufacturers, such as the Ford Motor Company and General Motors, Livernois Vehicle Development, (LVD) must adhere to stringent established requirements and deliver a competitively priced product that meets or exceeds OEM quality standards on a consistent basis.



In addition to building the Ford Armored Lincoln Vehicles, BPS, the Ford Motor Company selected Livernois Vehicle Development as the sole crash development source. This crash test program assisted Ford Motor Company in developing and implementing safety and quality features for the complete line of



Ford vehicles. This crash program involved preparing 500-600 vehicles per year to be tested for FMVSS Regulations along with Ford Corporate guidelines. The results were documented and analyzed, ultimately making the vehicles safer.

President Robert Pazderka states, "The talents of our two veteran companies will benefit not only the industry as a whole, allowing us to produce better engineered products with the engineering strength of Livernois' superior products; but it will allow us to better service our customers. With the engineering behind us, we can focus on higher quality products, not simply the industry standard, as we excel even further in the security we produce and contribute great things to the local and national economy."

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Looking into the future, The Armored Group sees limitless boundaries. A significant manufacturing presence in Michigan will provide the company with access to an abundant supply of qualified and highly trained employees, along with an unlimited amount of available factory space. This merging of the combined talents and resources will supply new jobs to many people in a part of the country that has one of the highest unemployment rates. New business is also anticipated internationally, with new clientele reaching as far as Africa, South America and the Middle East. The Armored Group's alliance with Livernois Vehicle Development is a union that provides layers of strength, expertise and assets that will benefit the company as well as current and prospective clientele.

